

LIVING LANDS & WATERS

FINANCIAL REPORT

Years Ended
December 31, 2018 and 2017

LIVING LANDS & WATERS

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To the Board of Directors
Living Lands & Waters
East Moline, Illinois

Independent Auditor's Report

Report on the Financial Statements

I have audited the accompanying statements of financial position of Living Lands & Waters, (a nonprofit organization) as of December 31, 2018 and 2017, and the related statements of activities, functional expenses, and cash flows for the years ended December 31, 2018 and 2017.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audits. I conducted my audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Living Lands & Waters as of December 31, 2018 and 2017, and the changes in its net assets and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Moline, Illinois
June 10, 2019

Kent G. Klauer, CPA PC

LIVING LANDS & WATERS
STATEMENT OF FINANCIAL POSITION

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December 31, 2018 and 2017

	2018	2017
Assets:		
Cash and cash equivalents	\$ 988,908	\$ 960,765
Contributions receivable	7,860	35,000
Inventories and prepaid expenses	20,925	25,741
Land, buildings, and equipment	2,448,357	2,497,837
Long-term investments	15,794	15,686
Total Assets	\$ 3,481,844	\$ 3,535,029
Liabilities and net assets:		
Accounts payable	\$ 2,594	\$ 1,955
Accrued expenses	82,029	84,295
Deferred income	7,759	-
Total liabilities	92,382	86,250
Net assets:		
Without donor restrictions (note C)	3,364,888	3,400,705
With donor restrictions (note C)	24,574	48,074
Total net assets	3,389,462	3,448,779
Total Liabilities and Net Assets	\$ 3,481,844	\$ 3,535,029

The accompanying notes are an integral part of these financial statements.

LIVING LANDS & WATERS

STATEMENT OF ACTIVITIES

Year ended December 31, 2018 (with comparative totals for 2017)

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	Without Donor Restrictions	With Donor Restrictions	Total
	2018	2017	
Revenue, Gains and Other Support:			
Contributions	\$ 1,628,404	\$ 289,987	\$ 1,918,391
Grants	1,000	10,000	11,000
Service revenue	-	-	-
Investment return, net	2,376	-	2,376
Gain (loss) on sale of equipment	(3,917)	-	(3,917)
Other	78,043	-	78,043
Net assets released from restrictions (note C):			
Satisfaction of purpose	323,487	(323,487)	-
Total revenues, gains, and other support	2,029,393	(23,500)	2,005,893
Expenses:			
Program Services:			
Waterway cleanup	1,109,159	-	1,109,159
Million Trees Project	147,526	-	147,526
Education - workshops	123,428	-	123,428
Great Mississippi River Cleanup	15,177	-	15,177
Community support	16,840	-	16,840
I-80 restoration	74,176	-	74,176
Management and general	403,097	-	403,097
Fundraising	175,807	-	175,807
Total expenses	2,065,210	-	2,065,210
Change in net assets	(35,817)	(23,500)	(59,317)
Net assets at beginning of year	3,400,705	48,074	3,448,779
Net assets at end of year	\$ 3,364,888	\$ 24,574	\$ 3,389,462

The accompanying notes are an integral part of these financial statements.

LIVING LANDS & WATERS

STATEMENT OF FUNCTIONAL EXPENSES

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Year ended December 31, 2018 (with comparative totals for 2017)

	Program Services						Total Program Services
	Waterway Cleanup	Million Trees	Education- Workshops	Great Mississippi River Cleanup	Community Support	I-80 Restoration	
Salaries and wages	\$ 267,069	\$ 67,986	\$ 90,057	\$ 11,041	\$ -	\$ -	\$ 436,153
Employee benefits	51,189	11,350	17,038	2,071	-	-	81,648
Subtotal	318,258	79,336	107,095	13,112	-	-	517,801
Contractual services	43,700	-	3,574	-	-	7,379	54,653
Travel, food and lodging	92,402	7,760	2,556	-	-	1,842	104,560
Operating supplies/expenses	171,379	60,430	4,637	2,065	-	64,955	303,466
Repair expenses	86,769	-	-	-	-	-	86,769
Insurance expense	124,035	-	-	-	-	-	124,035
All other expenses	39,899	-	5,566	-	16,840	-	62,305
Depreciation	232,717	-	-	-	-	-	232,717
Total expenses	\$ 1,109,159	\$ 147,526	\$ 123,428	\$ 15,177	\$ 16,840	\$ 74,176	\$ 1,486,306
	Supporting Services			Total		Total Expenses	
	Management and General	Fund Raising	Supporting Services			2018	2017
Salaries and wages	\$ 282,982	\$ 84,872	\$ 367,854			\$ 804,007	\$ 753,014
Employee benefits	47,692	14,246	61,938			143,586	146,481
Subtotal	330,674	99,118	429,792			947,593	899,495
Contractual services	23,774	17,048	40,822			95,475	88,330
Travel, food and lodging	-	-	-			104,560	109,855
Operating supplies/expenses	37,108	59,641	96,749			400,215	421,245
Repair expenses	-	-	-			86,769	67,650
Insurance expense	-	-	-			124,035	131,558
All other expenses	1,189	-	1,189			63,494	79,232
Depreciation	10,352	-	10,352			243,069	223,109
Total expenses	\$ 403,097	\$ 175,807	\$ 578,904			\$ 2,065,210	\$ 2,020,474

The accompanying notes are an integral part of these financial statements.

LIVING LANDS & WATERS
STATEMENT OF CASH FLOWS

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Years ended December 31, 2018 and 2017

	2018	2017
Cash flows from operating activities:		
Change in Net Assets	\$ (59,317)	\$ (19,153)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	243,069	223,109
Accounts receivable	27,140	35,000
Inventory	4,816	1,200
Prepaid insurance	(108)	15,937
Accounts payable	639	(6,357)
Accrued liabilities	(2,266)	10,025
Deferred income	7,759	-
Investment loss (income) restricted for long-term investment	759	(418)
Net (gain) loss on sale of equipment	3,917	7,000
Net cash provided by operating activities	226,408	266,343
Cash flows from investing activities:		
Proceeds on sale of equipment	-	-
Purchases of equipment	(197,506)	(162,007)
Net cash (used) by investing activities	(197,506)	(162,007)
Cash flows from financing activities:		
Investment (loss) income restricted for long-term investment	(759)	418
Net cash provided (used) provided by financing activities	(759)	418
Increase (decrease) in cash and cash equivalents	28,143	104,754
Cash and cash equivalents, beginning of year	960,765	856,011
Cash and cash equivalents, end of year	\$ 988,908	\$ 960,765
Supplemental data:		
Noncash investing and financing activities:		
Gifts of equipment/services	\$ 151,710	\$ 71,048

The accompanying notes are an integral part of these financial statements.

December 31, 2018

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NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Date of Management's Review of Subsequent Events

Management has evaluated subsequent events through June 10, 2019, the date which the financial statements were available to be issued.

Nature of Organization

Living Lands & Waters is an Iowa incorporated nonprofit organization currently located in East Moline, IL. Its purpose is to aid in the protection, preservation, and restoration of the natural environment of our nation's major rivers and their watersheds; to expand awareness of environmental issues and responsibility encompassing our rivers; and to create a desire and opportunity for citizens to take an active role in helping to make a cleaner river environment. Living Lands & Waters has removed over 10 MILLION POUNDS of debris that had been impairing fish, bird and wildlife habitat and polluting our waters. Together with a volunteer force of nearly 1,903 volunteers, the Living Lands & Waters team has helped clean-up 24 rivers in 21 states.

Basis of Accounting

The financial statements of the organization have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Recognition of Donor Restricted Contributions

Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

Net Assets

Net assets, revenues and releases from restriction are classified based on the existence or absence of donor or board-imposed restrictions. Accordingly, the net assets of Living Lands & Waters and the changes therein are classified and reported in two categories of net assets.

December 31, 2018

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

Without donor restrictions - Net assets that are not subject to donor-imposed restrictions, including the net investment in fixed assets, gifts with no donor restriction and current funds without donor restriction.

With donor restrictions - Net assets that are restricted by a donor for use for a specific purpose or in a future period. Some donor-imposed restrictions are temporary in nature, and the restriction will expire when the resources are used in accordance with the donor's instructions or when the stipulated time has passed.

Other donor-imposed restrictions on net assets included in this category are permanent in nature. These net assets have been restricted by donors to be maintained by Living Lands & Waters either in perpetuity or until released by specific action by the Living Lands & Waters' Board of Directors in accordance with applicable law. Living Lands & Waters' unspent contributions are included in this class if the donor limited their use, as are its donor-restricted endowment funds.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions.

Accounting Estimates

The preparation of financial statements, in conformity with generally accepted accounting principles, requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of reporting cash flows, the Organization considers all temporary cash investments purchased with an original maturity of twelve months or less at date of acquisition to be cash equivalents.

Property and equipment

Purchased boats, vehicles and equipment are capitalized at cost. Donations of equipment or refurbishing services are recorded as support at their estimated fair value at the date of donation. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method over their estimated useful lives.

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

Contributions

Gifts of cash and other assets received without donor stipulations are reported as revenue and net assets without donor restriction. Gifts received with a donor stipulation that limits their use are reported as revenue and net assets with donor restriction. When a donor-stipulated time restriction ends, or purpose restriction is accomplished, donor-restricted net assets are reclassified to net assets without donor restriction and reported in the statement of activities as net assets released from restrictions. Gifts that are originally restricted by the donor and for which the restriction is met in the same time period are recorded as with donor restriction and then released from restriction.

Gifts of land, buildings, equipment and other long-lived assets are reported as revenue and net assets without donor restriction, unless explicit donor stipulations specify how such assets must be used, in which case the gifts are reported as revenue and net assets with donor restriction. Absent explicit donor stipulations for the time long-lived assets must be held, expirations of restrictions resulting in reclassification of net assets with donor restriction to net assets without donor restriction are reported when the long-lived assets are placed in service.

Unconditional gifts expected to be collected within one year are reported at their net realizable value. Amounts expected to be collected in future years are recorded at the present value of estimated future cash flows. The discounts on those pledges are computed using an interest rate for the year in which the promise was received and considers market and credit risk as applicable. Subsequent years' accretion of the discount is included in contribution revenue.

Conditional gifts depend on the occurrence of a specified future and uncertain event to bind the potential donor and are recognized as assets and revenue when the conditions are substantially met, and the gift becomes unconditional. No conditional gifts or pledges for which conditions had not been substantially met were recorded in 2018.

Income taxes

Living Lands & Waters is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and similar state income tax laws. As such, contributions to the organization qualify as a charitable tax deduction by the contributor. The organization's tax returns for the years 2015 to 2018 are open to examination by federal, local, and state authorities.

FIN 48 prescribes a recognition threshold and measurement principles for the financial statement recognition and measurement of tax positions taken or expected to be taken on a tax return that are not certain to be realized. The implementation of FIN 48 had no impact on the entity's financial statements.

December 31, 2018

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

Functional allocation of expenses

The costs of supporting the various programs and other activities have been summarized on a functional basis in the statement of activities. Costs that can be identified with a specific program or support service are charged directly to that program or support service. Costs common to multiple functions have been allocated among the program services, management and general and fundraising categories based on time and effort measurements and other methods:

- Staff costs are allocated based on time and effort.
- Management and general expenses include costs not identifiable with any specific program, but which provide for the overall support and direction of Living Lands & Waters.
- Fundraising costs are expensed as incurred even though they may result in contributions received in future years.

NOTE B – PREMISES AND EQUIPMENT

A summary of premises and equipment as of December 31, 2018 and 2017 is as follows:

	<u>2018</u>	<u>2017</u>
Boats, motors and trailers	\$ 3,420,995	\$ 3,279,730
Vehicles	210,178	185,699
Office and computer equipment	40,793	40,793
Computer software	4,944	4,944
Other equipment	609,712	591,216
Leasehold improvements	<u>74,660</u>	<u>66,395</u>
	4,361,282	4,168,777
Less accumulated depreciation	<u>(1,912,925)</u>	<u>(1,670,938)</u>
	<u>\$ 2,448,357</u>	<u>\$ 2,497,839</u>

Depreciation expense for the years ended December 31, 2018 and 2017 were \$243,069 and \$223,109, respectively.

NOTE C –NET ASSETS

As of December 31, 2018, net assets with donor restrictions are restricted for the following purposes or periods.

Subject to expenditure for specified purpose:

McKellar Lake cleanup	\$ 10,000
Education	2,000
Tree planting project	<u>12,574</u>
	<u>\$ 24,574</u>

December 31, 2018

NOTE C – NET ASSETS, CONTINUED

As of December 31, 2018, net assets not subject to donor restrictions totaled \$3,364,888.

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes by the expiration of a time restriction or by occurrence of other events specified by donors.

Purpose restrictions accomplished:

River cleanup	\$ 135,000
Education	22,987
Mississippi River basin	25,000
Interstate 80 project	20,000
Tree planting	70,500
Ohio River cleanup	50,000
	<u>\$ 323,487</u>

NOTE D – EMPLOYEE BENEFIT PLAN

The Organization provides retirement benefits under a defined contribution plan covering all full-time, part-time or seasonal employees who earn a minimum of \$450/year and who have three years or more of service. Under the plan, the Organization contributed 8.76 percent of each eligible employee's gross salary for 2018. The actual contribution percentage is determined annually by the Board of Directors. Plan expenses incurred by the Organization for the years ended December 31, 2018 and 2017 were \$59,024 and \$53,607, respectfully.

NOTE E – DONATED SERVICES AND MATERIALS

The organization receives donated services from a variety of unpaid volunteers assisting the organization in various community and river clean-up programs. No amounts have been recognized in the accompanying statement of activities because the criteria for recognition of such volunteer effort under SFAS No. 116 have not been satisfied.

For the years ended December 31, 2018 and 2017, equipment, refurbishing costs and direct services valued at \$151,710 and \$71,048 respectively, were donated to the organization and have been recognized in the organization's financial statements.

December 31, 2018

NOTE F – RELATED PARTY TRANSACTION / OPERATING LEASE

Living Lands & Waters has entered into rental agreements with Chad M. Pregracke for the rental of its office, storage building and a portion of a house as a crew residence. Mr. Pregracke is the President of Living Lands & Waters. Rent payments made to Mr. Pregracke during the year ended December 31, 2018 totaled \$25,200. Minimum future rental payments are as follows:

<u>Year ended</u> <u>December 31</u>	<u>Amount</u>
2019	\$ 25,200
2020	23,400
2021	3,000